

# BANK WILL CHARGE INTEREST ON ALL ADVANCES, UNLESS OTHERWISE SPECIFIED ON THE BASIS OF 365 DAYS PER YEAR.

#### 1. HOUSING LOAN SCHEME FOR PUBLIC & SHGB Max Saver (TL/OD)

Margin & Loan	n Amount	CIBIL		CRIF	EXPER	IAN	EQUIFAX		ed ROI Tenure Above 10 Years
Irrespective of loan amount		800	800 &	755 &	799 &	834 &	9.45%#*	10.60%#*	
		above		above	above above above		9.55% <sup>@*</sup>	10.70% <sup>@*</sup>	
		750 799	to	729 to 754	764 798	to	808 to 833	9.65%*	10.80%*
Irrospostivo	LTV≤80%		to	703				9.90%	11.05%
Irrespective of loan amount LTV≥80%	LTV≥80%	749 (includi -1/0/ hit/ Nil	No	to 728	731 763	to	783 to 807	10.50%	11.65%
Irrespective of loan		600	to	554 to 702	613 to 730	to	602 to 782	11.00%*	12.15%*
amount	or roun	699				12.00% <sup>@*</sup>		13.15% <sup>@*</sup>	

2. Relaxation of 0.05% to women sole owner or one of the co-owners will continue as per prevailing guidelines of Housing Loan scheme.

3. One slab Fine rate of interest will be applicable to all government employees (Central/ State/PSU) having Gross monthly salary more than Rs. 50,000 provided they do not fall within the credit score range of "600 to 699 (CIBIL) or 554 to 702 (CRIF) or 613 to 730 (Experian) or 602 to 782 (Equifax)".

#Without any deviation/relaxation/waiver provided to applicant as per scheme guidelines.

*@* With deviation/relaxation/waiver provided to applicant as per scheme guidelines.

\*0.10% higher Rate of Interest (ROI) is applicable to the card rate when the margin is less than 20%, with a minimum margin floor limit of 15%.

In case of CRE (3<sup>rd</sup> or subsequent house/ flat etc), 0.50% over and above the normal interest rate will be charged.



### 2. HBL TOP UPS/ ADD ONS AND HBL OD

	Fixed ROI		
PRODUCT	Tenure upto 10 Years	Tenure Above 10 Years	
Term Loan	10.70%	11.85%	
Reducing DP-OD (Including HBL OD)	11.70%	12.85%	

#### 3. LOAN AGAINST MORTGAGE OF IMMOVABLE PROPERTY

					Fixed	I ROI	
CIBIL	CRIF	EXPERIAN	EXPERIAN EQUIFAX		upto 10 ars		Above 10 ars
				Overdraft	Term Loan	Overdraft	Term Loan
750 & above	729 & above	764 & above	808 & above	12.15%	11.65%	13.30%	12.80%
700 to 749 (including - 1/0/ No hit/ Nil)	703 to 728	731 to 763	783 to 807	12.65%	12.15%	13.80%	13.30%
600 to 699	554 to 702	613 to 730	602 to 782	13.25%	12.75%	14.40%	13.90%

#### 4. PERSONAL LOAN SCHEME

#### 4.1 SHGB AMRIT SCHEME

CIBIL	CRIF	EXPERIAN	EQUIFAX	Fixed ROI
800 & above	755 & above	799 & above	834 & above	13.50%
750 to 799	729 to 754	764 to 798	808 to 833	15.00%
700 to 749	703 to 728	731 to 763	783 to 807	16.50%



#### 4.2 PERSONAL LOAN SCHEME FOR DOCTORS

Irrespective of CIC Score	Fixed ROI
SHGB Doctor's Delight	12.40%
Where prospective borrower (Doctor) maintains his/her salary account with us <b>or</b> maintain his/her Receipt collection account with us <b>or</b> where Tangible Collateral Security of the value of 100% of loan amount available.	11.40%

## 4.3 PERSONAL LOAN SCHEME FOR PUBLIC (TL / OD ON MONTHLY REDUCING DP)

Sr. No.	Туре	CIC Score	Fixed ROI
A	Loan to Defence/ Para Military Personals drawing salaries through our Bank including customers covered under Rakshak Plus scheme	Irrespective of CIC Score	12.40%
		Cibil Score >= 800	12.75%
В	<ul><li>a. Loan to Govt. Employees drawing salaries</li><li>through our Bank</li><li>b. Loan to Central Government gazetted</li><li>officer (Section Officer or equivalent and above) not having salary account with us.</li></ul>	Cibil>= 750 less than 800 Or With Nil credit history (i,e -1 or 0)	13.75%
		Cibil 650 to 749	14.75%
		Cibil Score less than 650	15.25%
		Cibil Score >= 800	13.75%
С	<ul><li>a) Loan to Corporate/other Employees drawing salaries through our Bank.</li><li>b) Loan to Govt. Employees not drawing salary with our bank</li></ul>	Cibil>= 750 less than 800 Or With Nil credit history (i,e -1 or 0)	14.75%
		Cibil 650 to 749	16.75%
		Cibil Score less than 650	17.25%
		Cibil Score >= 800	15.25%
D	Loan to employees under check off facility	Cibil >= 750 less than 800 Or With Nil credit history (i,e -1 or 0)	15.75%
		Cibil 650 to 749	17.45%
		Cibil Score less than 650	17.95%



#### 4.4 PERSONAL LOAN TO PENSIONERS/ EX STAFF

Irrespective of CIC Score	Fixed ROI
Personal Loan to Ex-serviceman against pension	12.45%
Personal Loan to Ex-Staff – Pensioners of our Bank, who is getting pension from our Bank in his/her saving account with our bank.	11.00%

#### 4.5 PERSONAL LOAN SCHEME FOR SELF EMPLOYED INDIVIDUALS

CIBIL	CRIF	EXPERIAN	EQUIFAX	Fixed ROI
800 & above	755 & above	799 & above	834 & above	13.75%
750 to 799 (including - 1/0/ No hit/Nil)	729 to 754	764 to 798	808 to 833	14.75%

#### 5. ROOFTOP SOLAR POWER SYSTEMS TO INDIVIDUALS (Above 3KW and Upto 10KW)

CIC Score	ROI for existing/ fresh Home Loan Borrower	ROI for Non Home Loan Borrower
800 & above	9.40%	10.40%
750 to 799 (including - 1/0/ No hit/ Nil)	9.45%	10.45%
700 to 749	9.90%	10.90%
680 to 699	11.00%	12.00%

#### 6. FINANCE AGAINST FUTURE LEASE RENTALS SCHEME

	Fixed ROI		
Remaining Period of the Lease (Irrespective of CIC Score)	Tenure upto 10 Years	Tenure Above 10 Years	
1 year – up to 3 years	10.40%	11.55%	
3 year – up to 5 years	10.90%	12.05%	
Above 5 years	11.40%	12.55%	



#### 7. CAR LOAN SCHEME FOR PUBLIC

CIBIL	CRIF	EXPERIAN	EQUIFAX	Fixed ROI*
800 & above	755 & above	799 & above	834 & above	9.75%
750 to 799	729 to 754	764 to 798	808 to 833	0.050/
Corporates# (Irres	spective of CIC sco	ore)		9.85%
700 to 749 (including -1/0/ No hit/ Nil)	703 to 728	731 to 763	783 to 807	10.25%
650 to 699	595 to 702	635 to 730	652 to 782	11.00%
Less than 650	Less than 595	Less than 635	Less than 652	12.00%
Insta Vehicle Loar	Scheme for exist	ting HBL Borrow	vers	9.75%
In case of Old Car				1.00% over and above applicable card rate.
For wards/ paren	ts of existing/ Ex-	Concession of 0.25% in applicable RoI Slab subjected to Minimum (presently) 9.75%*		
#Business concerns (other than individuals)				
* In case of Electric vehicle, Concession of 5 bps (0.05%) on applicable card rate.				

#### 8. TWO-WHEELER LOAN SCHEME

Irrespective of CIC Score	Fixed ROI*
Where salary is being disbursed through the concerned branch and/or under check off facility	12.00%
All others including Business concerns	12.50%



#### 9. SHGB BAGHBAN (REVERSE MORTGAGE SCHEME)

	Fixed ROI	
	Tenure upto 10 Years	Tenure Above 10 Years
Any Loan Amount	11.00%	12.15%

#### 10. EDUCATION LOAN SCHEME

# 10.1 SHGB PRATIBHA: FOR STUDENTS GETTING ADMISSION IN PREMIER INSTITUES IN INDIA

Irrespective of CIC Score	Fixed ROI	
	Tenure upto 10 Years	Tenure Above 10 Years
<b>For loans upto Rs. 7.50 lakh:</b> Student getting admission in IIMs, IITs, ISB Hyderabad, ISB Mohali, MDI Gurgaon & XLRI Jamshedpur	10.75%	11.90%
For loans upto Rs. 7.50 lakh: Student getting admission in institutes other than IIMs, IITs, ISB Hyderabad, ISB Mohali, MDI Gurgaon & XLRI Jamshedpur	11.00%	12.15%
Loan amount above Rs.7.50 lakhs Student getting admission in IIMs, IITs, ISB Hyderabad & Mohali, MDI Gurgaon, XLRI Jamshedpur, IIFT Delhi & Kolkata, XIMB Bhubaneshwar, BITS (Pilani, Hyderabad & Goa) campuses	9.25%	10.40%
Loan amount above Rs.7.50 lakhs Student getting admission in SPJIMR-Mumbai, NMIMS- Mumbai, Symbiosis Institute of Business Management, Pune & IMT Ghaziabad.		
Loan amount above Rs.7.50 lakhs Student getting admission in All NIT's, Institute of Management-Nirma University-Ahmedabad, MICA-Ahmedabad & FMS-Delhi	9.40%	10.55%
Loan amount above Rs.7.50 lakhs Student getting admission other than IIMs, IITs, ISB Hyderabad & Mohali, MDI Gurgaon, XLRI Jamshedpur, IIFT Delhi & Kolkata, XIMB Bhubaneshwar, BITS (Pilani, Hyderabad & Goa), SPJIMR-Mumbai, NMIMS- Mumbai, Symbiosis Institute of Business Management, Pune, IMT-Ghaziabad, All NIT's, Institute of Management-Nirma University-Ahmedabad, MICA-Ahmedabad, FMS-Delhi.	10.00%	11.15%



# 10.2 SHGB SARASWATI: FOR PURSUING HIGHER EDUCATION IN INDIA (OTHER THAN SELECT PREMIER INSTITUES)

Irrespective of CIC Score	Fixed ROI*	
	Tenure upto 10 Years	Tenure Above 10 Years
Loan up to Rs. 7.50 Lakhs covered under CGFSEL	11.60%	12.75%
Loan above Rs. 7.50 Lakhs	12.90%	14.05%
Where customer offers Immovable Property/ Liquid Security	11.75%	12.90%

\*Concession of 50 BPS for female students in all slabs.

Rebate of 1% in ROI shall be available for the interest charged during moratorium period/repayment holiday i.e. full course period + 1 year only subject to interest being regularly serviced on monthly basis as and when debited during the entire repayment holiday period/moratorium period and regular repayment of EMI of loan is paid during the entire repayment period. The said 1% rebate in ROI be allowed at the time of closure of education loan.

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